



A single solution for systematic organizational improvement.

Identitech's FYI® suite of products are designed to provide a complete solution for imaging, document management, and workflow needs. The FYI® solution suite includes; content (document/object) management solutions, intelligent electronic forms processing, award winning automated workflow processes, scalable imaging and indexing components, robust records management functionality (including DoD 5015.2 compliance), ERM/COLD, and tools to easily integrate legacy applications (EAI Middleware).

FYI® uniquely provides a single architecture making it easier and less expensive to implement and maintain than other solutions. FYI® offer out-of-the-box capabilities that can return immediate benefits to organizations and yet is highly customizable and scalable to meet the need of each individual department/agency.

Identitech has been providing innovative solutions to government organizations since 1987. Customers prefer Identitech because the FYI® framework delivers industrial-strength solutions, EAI integration, workflow, electronic forms, document management, records management, and workflow monitoring tools that enable government organizations to speed operations, improve productivity, and provide better customer service.

**FYIContent™** is the component that provides organizations with the tools necessary to acquire, manage, utilize, distribute, and quickly access electronic (and scanned) documents critical to their operations. FYI Content makes all of an organization's documentation available for use in their operations—transforming an organization's processes from a paper-based model to a digital, collaborative solution.

Organizations can develop, manage, and monitor all of their workflows, as well as integrate their line of business applications within a single environment. By combining a user-friendly drag-and-drop workflow design tool with a robust API toolkit, FYI Workflow is a tool that both business users and IT professionals can use to automate processes and track work as it moves through the organization – ensuring that the right work gets to the right person at the right time.

provides organizations with the ability to design, deploy, and process electronic forms. It is the most efficient solution for paperless information capture and processing. The software can connect to any existing databases, use information from those sources to automatically complete form fields with existing information, and automatically route the form to the next step in a workflow.

FYI ERM is the powerful COLD component of FYI. It is a tool for archiving and retrieving high-volume, computer-generated reports and making them available for use electronically. With FYI ERM, any report that can be printed to paper can be "printed" electronically to the FYI system.

provides organizations with a tool for applying formal records management policies and practices to electronic and non-electronic documents. FYI Records is integrated with the FYI framework and provides a central repository for secure enterprise record keeping – including the ability to adhere to DOD 5015.2 regulations, as needed.

enables efficient capture and indexing of content from electronic and paper documents. Content Capture systems fit in between the information source and the business application. They make electronic document and workflow solutions work faster and at lower cost by efficiently capturing content and improving the quality of the captured information.

#### About Identitech:

Identitech, Inc. is an industry leader in the development of software solutions for many business sectors with a focus on Government. The FYI® Business Process Management (BPM) suite of products deliver industrial-strength, tightly integrated enterprise content and process management solutions. Visit our Web site at [www.identitech.com](http://www.identitech.com) or call (321) 951-9503.

# Identitech

## PUBLISHED PRICE LIST

### ***IMAGING, DOCUMENT MANAGEMENT, COLD/ERM, RECORDS MANAGEMENT, ELECTRONIC FORMS AND WORKFLOW SOLUTIONS***



#### **STATE OF CALIFORNIA**

*Department of General Services, Procurement Division*



# Identitech



## TABLE OF CONTENTS

<b>SECTION 1 ORDERING INFORMATION .....</b>	<b>3</b>
<b>SECTION 2 PUBLISHED PRICE LIST .....</b>	<b>4</b>
2.1 SOFTWARE PRICE LIST .....	4
<i>FRAMEWORK PRICING*</i> .....	6
<i>APPLICATION PRICING*</i> .....	8
2.2 MAINTENANCE PRICE LIST .....	9
<i>MAINTENANCE PRICING FOR FRAMEWORK VERSION</i> .....	11
<i>MAINTENANCE PRICING FOR APPLICATION VERSION</i> .....	13
2.3 TRAINING PRICE LIST .....	15
2.4 PROFESSIONAL SERVICES PRICE LIST .....	16

*\*Please see description of Framework Pricing and Application Pricing on page 4.*



## **SECTION 1                      ORDERING INFORMATION**

### **Vendor Information**

Vendor: Identitech, Inc  
Contract Number: 5-03-70-84  
Address: 780 S. Apollo Blvd.  
Melbourne, FL 32901  
  
Tel: 1-800-883-9503  
Fax: 1-800-951-9505  
Website: [www.identitech.com](http://www.identitech.com)

### **Primary Contact Information:**

Account Executive: Jack Dyer  
Telephone (Office): 1-770-557-4648  
Telephone (Cell): 1-678-360-4955  
Email: jack.dyer@identitech.com





## SECTION 2 PUBLISHED PRICE LIST

### 2.1 SOFTWARE PRICE LIST

The following pages provide framework and application pricing for Identitech software.

#### **Software Price List Notes:**

Notes regarding the Master Price Lists contained on the following pages:

- Identitech uses a Concurrent User model price for client licenses.
- The FYI Combined Client Concurrent License includes View, Forms, and Workflow participation.
- Identitech offers customers two (2) options for purchasing software.
  - **Application Pricing:** This is based upon a single application (i.e. department) using the FYI software.
  - **Framework Pricing:** This is based upon the ability to support multiple applications (enterprise) all running on the same FYI software.

#### **Footnote:**

- ***Upgrades from Application Version Licenses to Framework Version Licenses are available at 30% of original sale price.***

#### **Components Included in Bundled Modules:**

The following components are included in Bundled Modules for either Framework or Application Software Pricing.

- 25 User Package Includes
  - 25 Concurrent User Combined Client licenses
  - 1 Object Server
  - 1 Automate Server
  - 1 Form Server
  - 1 Print/Fax Server
  - 1 NetFYI Server
  - 1 Form Designer



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- 50 User Package Includes:
  - 50 Concurrent User Combined Client licenses
  - 1 Object Server
  - 1 Automate Server
  - 1 Form Server
  - 1 Print/Fax Server
  - 1 NetFYI Server
  - 1 Form Designer
- 100 User Package Includes:
  - 100 Concurrent User Combined Client licenses
  - 2 Object Servers
  - 2 Automate Servers
  - 2 Form Servers
  - 2 Print/Fax Servers
  - 2 NetFYI Servers
  - 1 Replicated Form Server
  - 2 Form Designers
- 250 User Package Includes:
  - 250 Concurrent User Combined Client licenses
  - 2 Object Servers
  - 2 Automate Servers
  - 2 Form Servers
  - 2 Print/Fax Servers
  - 2 NetFYI Servers
  - 2 Replicated Form Servers
  - 3 Form Designers
- 500 User Package Includes:
  - 500 Concurrent User Combined Client licenses
  - 4 Object Servers
  - 4 Automate Servers
  - 4 Form Servers
  - 4 Print/Fax Servers
  - 4 NetFYI Servers
  - 3 Replicated Form Servers
  - 4 Form Designers



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**FRAMEWORK PRICING**

<b>IDENTITECH's Commercial Price List for Software (effective 1/1/03)</b>			
<b>Item #</b>	<b>Part #</b>	<b>Description</b>	<b>Commercial Price      California 12.5% disc.</b>
<b><u>FRAMEWORK VERSION</u></b>			
<b><u>Bundled Modules</u></b>			
1	FYI-25	FYI 25 User Starter Pack	\$ 67,725.00 \$ 59,259.38
2	FYI-50	FYI 50 User Starter Pack	\$ 120,150.00 \$ 105,131.25
3	FYI-100	FYI 100 User Starter Pack	\$ 223,300.00 \$ 195,387.50
4	FYI-250	FYI 250 User Starter Pack	\$ 385,000.00 \$ 336,875.00
5	FYI-500	FYI 500 User Starter Pack	\$ 777,000.00 \$ 679,875.00
<b><u>Client License</u></b>			
6	FYIFRMCMB	FYI Combined Client Concurrent License	\$ 1,263.00 \$ 1,105.13
7	FYIFWCU	FYI Forms Client	\$ 595.00 \$ 520.63
8	FYIFMCU	FYI FloWorks Client	\$ 595.00 \$ 520.63
9	FYIWMU	FYI Web Markup Client License	\$ 150.00 \$ 131.25
<b><u>Designer Licenses</u></b>			
10	FYIFMSD	FYI Form Designer/Named License	\$ 1,500.00 \$ 1,312.50
<b><u>FYI Framework Servers &amp; Options</u></b>			
11	FYIOS	Object Server with Jukebox drivers	\$ 12,500.00 \$ 10,937.50
12	FYIREP	Object Replication Service	\$ 4,500.00 \$ 3,937.50
13	FYIOSLAB	Special Lab Training Object Server	\$ 6,250.00 \$ 5,468.75
14	FYIPRTFX	FYI Print Server	\$ 3,000.00 \$ 2,625.00
15	FYIAUTO	FYI Automate Server	\$ 3,000.00 \$ 2,625.00
16	FYISOCR	FYI AS Full Text OCR Plug in	\$ 895.00 \$ 783.13
17	FYIASPDF	FYI AS PDF& Rendition Plug in	\$ 500.00 \$ 437.50
18	FYIASCAD	FYI AS CAD Full Text & Rendition Plug in	\$ 1,465.00 \$ 1,281.88
19	NETFYIS	Net FYI Server	\$ 10,000.00 \$ 8,750.00
20	NETFYIS-U	Net FYI Server unlimited	\$ 24,000.00 \$ 21,000.00
21	NetFYIWM	Net FYI Web Markup Plug In	\$ 1,000.00 \$ 875.00
22	NetFYIWM-U	Net FYI Web Markup Plug In Unlimited (Quantity equals the number of sites)	\$ 3,500.00 \$ 3,062.50
23	FYIRFS	FYI Replicated Forms Server	\$ 10,000.00 \$ 8,750.00
24	FYIFORMS-25	FYI Forms Server Plug in 1-25	\$ 10,000.00 \$ 8,750.00
25	FYIFORMS-100	FYI Forms Server Plug in 26-100	\$ 30,000.00 \$ 26,250.00
26	FYIFORMS-250	FYI Forms Server Plug in 101-250	\$ 50,000.00 \$ 43,750.00
27	FYIFORMS-500	FYI Forms Server Plug in 251-500	\$ 100,000.00 \$ 87,500.00
28	FYIFORMSSC	FYI Forms Spell Check Plug in	\$ 995.00 \$ 870.63
<b><u>Public Internet Access</u></b>			
29	FYIPIA-0	FYI Public Internet Access (Populations up to 250K)	\$ 25,000.00 \$ 21,875.00
30	FYIPIA-1	FYI Public Internet Access 1-500,000	\$ 40,000.00 \$ 35,000.00
31	FYIPIA-2	FYI Public Internet Access 500,001 to 1,000,000	\$ 75,000.00 \$ 66,250.00
32	FYIPIA-3	FYI Public Internet Access 1,000,000 +	\$ 100,000.00 \$ 87,500.00
33	NetFYIWM-200k	NetFYI Web View/Mark-up (population up to 200K)	\$ 12,500.00 \$ 10,937.50
34	NetFYIWM-500k	NetFYI Web View/Mark-up (population up to 500K)	\$ 20,000.00 \$ 17,500.00
35	NetFYIWM-1M	NetFYI Web View/Mark-up (population up to 1M)	\$ 37,500.00 \$ 32,812.50
36	NetFYIWM-1M+	NetFYI Web View/Mark-up (population over 1M)	\$ 50,000.00 \$ 43,750.00



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<b>Full Text Server License</b>			
37	FYIRWP	Full Text Pilot Server 1-25 users	\$ 10,000.00 \$ 8,750.00
38	FYIRWW	Full Text workgroup Server 26-100 users	\$ 17,500.00 \$ 15,312.50
39	RWC	Full Text Clustered Servers 100+ users	\$ 50,000.00 \$ 43,750.00
<b>FYI API Toolkit</b>			
40	FYIPWRA3P	FYI Com/Active X & 3rd party Toolkit	\$ 4,500.00 \$ 3,937.50
41	FYISQL	SQL FYI Toolkit	\$ 3,500.00 \$ 3,062.50
<b>FAX Server Licenses</b>			
42	FG-EF3	Fax Server	\$ 5,000.00 \$ 4,375.00
43	FG-AL-2	2 Additional Lines	\$ 1,764.00 \$ 1,543.50
44	FG-AL-4	4 Additional Lines	\$ 3,465.00 \$ 3,031.88
45	FG-AL-8	8 Additional Lines	\$ 6,912.00 \$ 6,048.00
<b>Bursting COLD</b>			
46	FYIERMS	ERM Server includes PCL	\$ 25,000.00 \$ 21,875.00
47	FYIERMP	ERM Metacode Transition Engine Plug in	\$ 10,000.00 \$ 8,750.00
48	FYIERMA	ERM AFP Transform Engine Plug in	\$ 10,000.00 \$ 8,750.00
<b>Enterprise Report Management</b>			
49	FYIGB-25	FYI Greenbar 1-25 Users No Monthly Volume Limitations	\$ 70,000.00 \$ 61,250.00
50	FYIGB-100	FYI Greenbar 26-100 Users No Monthly Volume Limitations	\$ 87,500.00 \$ 76,562.50
51	FYIGB-250	FYI Greenbar 101-250 Users No Monthly Volume Limitations	\$ 112,000.00 \$ 98,000.00
<b>IBM Records Engine (Named User)</b>			
52	TAR-E-REC	IBM Records Manager (IRM)	\$ 20,000.00 \$ 17,500.00
<b>Spicer Large Format Engineering Licenses</b>			
53	SLFV	Spicer large format view Imagenation License	\$ 415.00 \$ 363.13
54	SLFVM	Spicer large format view Markup License	\$ 940.00 \$ 822.50
55	SLFVME	Spicer large format view Markup edit license	\$ 1,465.00 \$ 1,281.88
56	SLFSVE	Spicer large format scn view edit License	\$ 1,195.00 \$ 1,045.63
57	SLFSVME	Spicer large format scan view markup edit License	\$ 1,895.00 \$ 1,658.13
<b>Scanning Options</b>			
58	FYIFS	FYI Scan Desktop Client License	\$ 199.00 \$ 174.13
59	MSS	Mass Scan	\$ 10,000.00 \$ 8,750.00
60	FYIQA	FYI Import QA	\$ 1,500.00 \$ 1,312.50
61	KOFAXSCAN- 3M	KOFAX Ascent Capture Scan Station (1 million per month - one or more FYIQA import license must be purchased with this module)	\$ 57,000.00 \$ 49,875.00
62	KOFAXSCAN- 2M	KOFAX Ascent Capture Scan Station (1 million per month - one or more FYIQA import license must be purchased with this module)	\$ 44,000.00 \$ 38,500.00
63	KOFAXSCAN- 1M	KOFAX Ascent Capture Scan Station (1 million per month - one or more FYIQA import license must be purchased with this module)	\$ 30,000.00 \$ 26,250.00
64	KOFAXSCAN-500	KOFAX Scan Station 500K/mo	\$ 21,000.00 \$ 18,375.00
65	KOFAXSCAN-200	KOFAX Scan Station 200K/mo	\$ 14,000.00 \$ 12,250.00
66	KOFAXSCAN-75	KOFAX Scan Station 75K/mo	\$ 5,500.00 \$ 4,812.50
67	KOFAXSCAN-25	KOFAX Scan Station 25K/mo	\$ 3,300.00 \$ 2,887.50
68	KOFAXSCAN-5	KOFAX Scan Station 5K/mo	\$ 995.00 \$ 870.63
69	KOFAXWS	KOFAX Ascent Capture Workstation	\$ 3,000.00 \$ 2,625.00
70	KOFAXIS-3M	KOFAX Internet Server 3M/mo	\$ 27,500.00 \$ 24,062.50
71	KOFAXIS-1M	KOFAX Internet Server 1M/mo	\$ 18,550.00 \$ 16,231.25
72	KOFAXIS-200	KOFAX Internet server 200K/mo	\$ 16,150.00 \$ 14,131.25
73	KOFAXIS-75	KOFAX Internet server 75K/Mo	\$ 8,250.00 \$ 7,218.75
74	KOFAXWVS-1M	KOFAX Web Validation Server 1m/mo	\$ 30,000.00 \$ 26,250.00
75	KOFAXWVS-200	KOFAX Web Validation Server 200k/mo	\$ 12,000.00 \$ 10,500.00
76	KOFAXWVS-75	KOFAX Web Validation Server 75k/mo	\$ 8,000.00 \$ 7,000.00
77	KOFAXWVS-25	KOFAX Web Validation Server 25k/mo	\$ 5,000.00 \$ 4,375.00
78	KOFAXWVS-5	KOFAX Web Validation Server 5k/mo	\$ 3,000.00 \$ 2,625.00
79	FYIKRS	FYI KOFAX Releases Script	\$ 3,000.00 \$ 2,625.00





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**APPLICATION PRICING**

<b>APPLICATION VERSION</b>				
<b>Bundled Modules</b>				
80	FYI-25-A	FYI 25 User Starter Pack	\$	54,180.00 \$ 47,407.50
81	FYI-50-A	FYI 50 User Starter Pack	\$	96,120.00 \$ 84,105.00
81	FYI-100-A	FYI 100 User Starter Pack	\$	178,640.00 \$ 156,310.00
82	FYI-250-A	FYI 250 User Starter Pack	\$	308,000.00 \$ 269,500.00
83	FYI-500-A	FYI 500 User Starter Pack	\$	621,600.00 \$ 543,900.00
<b>Client License</b>				
84	FYIFRMCMB-A	FYI Combined Client Concurrent License	\$	1,010.40 \$ 884.10
85	FYIFWCU-A	FYI Forms Client	\$	476.00 \$ 416.50
86	FYIFMCU-A	FYI FloWorks Client	\$	476.00 \$ 416.50
87	FYIWMU-A	FYI Web Markup Client License	\$	150.00 \$ 131.25
<b>Designer Licenses</b>				
88	FYIFMSD-A	FYI Form Designer/Named License	\$	1,200.00 \$ 1,050.00
<b>FYI Application Servers &amp; Options</b>				
89	FYIOS-A	Object Server with JukeBox drivers	\$	10,000.00 \$ 8,750.00
90	FYIREP-A	Object Replication Service	\$	3,600.00 \$ 3,150.00
91	FYIOSLAB-A	Special Lab Training Object Server	\$	5,000.00 \$ 4,375.00
92	FYIPRTFX-A	FYI Print Server	\$	2,400.00 \$ 2,100.00
93	FYIAUTO-A	FYI Automate Server	\$	2,400.00 \$ 2,100.00
94	FYIASOCR-A	FYI AS Full Text OCR Plug in	\$	895.00 \$ 783.13
95	FYIASPDF-A	FYI AS PDF & Rendition Plug in	\$	500.00 \$ 437.50
96	FYIASCAD-A	FYI AS CAD Full Text & Rendition Plug in	\$	1,465.00 \$ 1,281.88
97	NetFYIS-A	Net FYI Server	\$	8,000.00 \$ 7,000.00
98	NetFYIS-U-A	Net FYI Server unlimited	\$	19,200.00 \$ 16,800.00
99	NetFYIWM-A	Net FYI Web Markup Plug In	\$	950.00 \$ 831.25
100	NetFYIWM-U-A	Net FYI Web Markup Plug In (Unlimited servers per site quantity equals number of sites)	\$	3,500.00 \$ 3,062.50
101	FYIRFS-A	FYI Replicated Forms Server	\$	10,000.00 \$ 8,750.00
102	FYIFORMS-25-A	FYI Forms Server Plug in 1-25	\$	8,000.00 \$ 7,000.00
103	FYIFORMS-100-A	FYI Forms Server Plug in 26-100	\$	24,000.00 \$ 21,000.00
104	FYIFORMS-250-A	FYI Forms Server Plug in 101-250	\$	40,000.00 \$ 35,000.00
105	FYIFORMS-500-A	FYI Forms Server Plug in 251-500	\$	80,000.00 \$ 70,000.00
106	FYIFORMSSC-A	FYI Forms Spell Check Plug in	\$	995.00 \$ 870.63
<b>Public Internet Access</b>				
107	FYIPIA-0-A	FYI Public Internet Access (Populations up to 250K)	\$	20,000.00 \$ 17,500.00
108	FYIPIA-1-A	FYI Public Internet Access 1-500,000	\$	32,000.00 \$ 28,000.00
109	FYIPIA-2-A	FYI Public Internet Access 500,001 to 1,000,000	\$	60,000.00 \$ 52,500.00
110	FYIPIA-3-A	FYI Public Internet Access 1,000,000 +	\$	80,000.00 \$ 70,000.00
111	NetFYIWM-2K-A	NetFYI Web View/Mark-up (population up to 200K)	\$	12,500.00 \$ 10,937.50
112	NetFYIWM-5K-A	NetFYI Web View/Mark-up (population up to 500K)	\$	20,000.00 \$ 17,500.00
113	NetFYIWM-1M-A	NetFYI Web View/Mark-up (population up to 1M)	\$	37,500.00 \$ 32,812.50
114	NetFYIWM-1M+_A	NetFYI Web View/Mark-up (population over 1M)	\$	50,000.00 \$ 43,750.00
<b>Full Text Server License</b>				
115	FYIRWP-A	Full Text Pilot Server 1-25 users	\$	8,000.00 \$ 7,000.00
116	FYIRWW-A	Full Text workgroup Server 26-100 users	\$	14,000.00 \$ 12,250.00
117	FYIRWC-A	Full Text Clustered Servers 100+ users	\$	40,000.00 \$ 35,000.00



**State of California MSA for Imaging, Document Management, and Workflow Project Implementation**

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<b><u>FYI API Toolkit</u></b>				
118	FYIPWRA3P-A	FYI Com/Active X & 3rd party Toolkit	\$	4,500.00 \$ 3,937.50
119	FYISQL-A	SQL FYI Toolkit	\$	3,500.00 \$ 3,062.50
<b><u>FAX Server Licenses</u></b>				
120	FG-EF3-A	Fax Server	\$	5,000.00 \$ 4,375.00
121	FG-AL-2-A	2 Additional Lines	\$	1,764.00 \$ 1,543.50
122	FG-AL-4-A	4 Additional Lines	\$	3,465.00 \$ 3,031.88
123	FG-AL-8-A	8 Additional Lines	\$	6,912.00 \$ 6,048.00
<b><u>Bursted COLD</u></b>				
124	FYIERMS-A	ERM Server includes PCL	\$	25,000.00 \$ 21,875.00
125	FYIERMP-A	ERM Metacode Transition Engine Plug in	\$	10,000.00 \$ 8,750.00
126	FYIERMA-A	ERM AFP Transform Engine Plug in	\$	10,000.00 \$ 8,750.00
<b><u>Enterprise Report Management</u></b>				
127	FYIGB-25	FYI Greenbar 1-25 Users No Monthly Volume Limitations	\$	70,000.00 \$ 61,250.00
128	FYIGB-100	FYI Greenbar 26-100 Users No Monthly Volume Limitations	\$	87,500.00 \$ 76,562.50
129	FYIGB-250	FYI Greenbar 101-250 Users No Monthly Volume Limitations	\$	112,000.00 \$ 98,000.00
<b><u>IBM Records Engine (Named User)</u></b>				
130	TAR-E-REC	IBM Records Manager (IRM)	\$	20,000.00 \$ 17,500.00
<b><u>Spicer Large Format Engineering Licenses</u></b>				
131	SLFV-A	Spicer large format view Imagenation License	\$	415.00 \$ 363.13
132	SLFVM-A	Spicer large format view Markup License	\$	940.00 \$ 822.50
133	SLFVME-A	Spicer large format view Markup edit license	\$	1,465.00 \$ 1,281.88
134	SLFSVE-A	Spicer large format scn view edit License	\$	1,195.00 \$ 1,045.63
135	SLFSVME-A	Spicer large format scan view markup edit License	\$	1,895.00 \$ 1,658.13
<b><u>Scanning Options</u></b>				
136	FYIFS	FYI Scan Desktop Client License	\$	199.00 \$ 174.13
137	MSS	Mass Scan	\$	10,000.00 \$ 8,750.00
138	FYIQA	FYI Import QA	\$	1,500.00 \$ 1,312.50
139	KOFAXSCAN- 3M-A	KOFAX Ascent Capture Scan Station (1 million per month - one or more FYIQA import license must be purchased with this module)	\$	57,000.00 \$ 49,875.00
140	KOFAXSCAN- 2M-A	KOFAX Ascent Capture Scan Station (1 million per month - one or more FYIQA import license must be purchased with this module)	\$	44,000.00 \$ 38,500.00
141	KOFAXSCAN- 1M-A	KOFAX Ascent Capture Scan Station (1 million per month - one or more FYIQA import license must be purchased with this module)	\$	30,000.00 \$ 26,250.00
142	KOFAXSCAN-500-A	KOFAX Scan Station 500K/mo	\$	21,000.00 \$ 18,375.00
143	KOFAXSCAN-200-A	KOFAX Scan Station 200K/mo	\$	14,000.00 \$ 12,250.00
144	KOFAXSCAN-75-A	KOFAX Scan Station 75K/mo	\$	5,500.00 \$ 4,812.50
145	KOFAXSCAN-25-A	KOFAX Scan Station 25K/mo	\$	3,300.00 \$ 2,887.50
146	KOFAXSCAN-5-A	KOFAX Scan Station 5K/mo	\$	995.00 \$ 870.63
147	KOFAXWS-A	KOFAX Ascent Capture Workstation	\$	3,000.00 \$ 2,625.00
148	KOFAXIS-3M-A	KOFAX Internet Server 3M/mo	\$	27,500.00 \$ 24,062.50
149	KOFAXIS-1M-A	KOFAX Internet Server 1M/mo	\$	18,550.00 \$ 16,231.25
150	KOFAXIS-200-A	KOFAX Internet server 200K/mo	\$	16,150.00 \$ 14,131.25
151	KOFAXIS-75-A	KOFAX Internet server 75K/Mo	\$	8,250.00 \$ 7,218.75
152	KOFAXWVS-1M-A	KOFAX Web Validation Server 1m/mo	\$	30,000.00 \$ 26,250.00
153	KOFAXWVS-200-A	KOFAX Web Validation Server 200k/mo	\$	12,000.00 \$ 10,500.00
154	KOFAXWVS-75-A	KOFAX Web Validation Server 75k/mo	\$	8,000.00 \$ 7,000.00
155	KOFAXWVS-25-A	KOFAX Web Validation Server 25k/mo	\$	5,000.00 \$ 4,375.00
156	KOFAXWVS-5-A	KOFAX Web Validation Server 5k/mo	\$	3,000.00 \$ 2,625.00
157	FYIKRS-A	FYI KOFAX Releases Script	\$	3,000.00 \$ 2,625.00
Footnote: Upgrades from Application Version licenses to Framework Version Licenses are available at 30% of original sale price.				



## **2.2 MAINTENANCE PRICE LIST**

The following pages provide Identitech's pricing schedule for maintenance services.

### **Maintenance Price List Notes:**

- Software maintenance includes new software releases and service patches.
- Support calls may be made to our Technical Service Support (TSS) either via our 1-800 number or through the web.



State of California MSA for Imaging, Document Management, and Workflow Project Implementation

Imaging, Document Management, and Workflow Solutions

**MAINTENANCE PRICING FOR FRAMEWORK VERSION**

<b>IDENTITECH's Commercial Price List for Maintenance (effective 1/1/03)</b>					
Item #	Part #	Description	Commercial Maintenance Standard 21%	California Maintenance Standard 15% discount	California Maintenance CFT Trained 18% discount
<b><u>FRAMEWORK VERSION</u></b>					
<b><u>Bundled Modules</u></b>					
1	FYI-25	FYI 25 User Starter Pack	\$ 14,222.25	\$ 12,088.91	\$ 11,662.25
2	FYI-50	FYI 50 User Starter Pack	\$ 25,231.50	\$ 21,446.78	\$ 20,689.83
3	FYI-100	FYI 100 User Starter Pack	\$ 46,893.00	\$ 39,859.05	\$ 38,452.26
4	FYI-250	FYI 250 User Starter Pack	\$ 80,850.00	\$ 68,722.50	\$ 66,297.00
5	FYI-500	FYI 500 User Starter Pack	\$ 163,170.00	\$ 138,694.50	\$ 133,799.40
<b><u>Client License</u></b>					
6	FYIFRMCMB	FYI Combined Client Concurrent License	\$ 265.23	\$ 225.45	\$ 217.49
7	FYIFWCU	FYI Forms Client	\$ 124.95	\$ 106.21	\$ 102.46
8	FYIFMCU	FYI FloWorks Client	\$ 124.95	\$ 106.21	\$ 102.46
9	FYIWMU	FYI Web Markup Client License	\$ 31.50	\$ 26.78	\$ 25.83
<b><u>Designer Licenses</u></b>					
10	FYIFMSD	FYI Form Designer/Named License	\$ 315.00	\$ 267.75	\$ 258.30
<b><u>FYI Framework Servers &amp; Options</u></b>					
11	FYIOS	Object Server with JukeBox drivers	\$ 2,625.00	\$ 2,231.25	\$ 2,152.50
12	FYIREP	Object Replication Service	\$ 945.00	\$ 803.25	\$ 774.90
13	FYIOSLAB	Special Lab Training Object Server	\$ 1,312.50	\$ 1,115.63	\$ 1,076.25
14	FYIPRTFX	FYI Print Server	\$ 630.00	\$ 535.50	\$ 516.60
15	FYIAUTO	FYI Automate Server	\$ 630.00	\$ 535.50	\$ 516.60
16	FYISOCR	FYI AS Full Text OCR Plug in	\$ 187.95	\$ 159.76	\$ 154.12
17	FYIASPDF	FYI AS PDF& Rendition Plug in	\$ 105.00	\$ 89.25	\$ 86.10
18	FYIASCAD	FYI AS CAD Full Text & Rendition Plug in	\$ 307.65	\$ 261.50	\$ 252.27
19	NETFYIS	Net FYI Server	\$ 2,100.00	\$ 1,785.00	\$ 1,722.00
20	NETFYIS-U	Net FYI Server unlimited	\$ 5,040.00	\$ 4,284.00	\$ 4,132.80
21	NetFYIWM	Net FYI Web Markup Plug In	\$ 210.00	\$ 178.50	\$ 172.20
22	NetFYIWM-U	Net FYI Web Markup Plug In Unlimited (Quantity equals the number of sites)	\$ 735.00	\$ 624.75	\$ 602.70
23	FYIRFS	FYI Replicated Forms Server	\$ 2,100.00	\$ 1,785.00	\$ 1,722.00
24	FYIFORMS-25	FYI Forms Server Plug in 1-25	\$ 2,100.00	\$ 1,785.00	\$ 1,722.00
25	FYIFORMS-100	FYI Forms Server Plug in 26-100	\$ 6,300.00	\$ 5,355.00	\$ 5,166.00
26	FYIFORMS-250	FYI Forms Server Plug in 101-250	\$ 10,500.00	\$ 8,925.00	\$ 8,610.00
27	FYIFORMS-500	FYI Forms Server Plug in 251-500	\$ 21,000.00	\$ 17,850.00	\$ 17,220.00
28	FYIFORMSSC	FYI Forms Spell Check Plug in	\$ 208.95	\$ 177.61	\$ 171.34
<b><u>Public Internet Access</u></b>					
29	FYIPIA-0	FYI Public Internet Access (Populations up to 250K)	\$ 5,250.00	\$ 4,462.50	\$ 4,305.00
30	FYIPIA-1	FYI Public Internet Access 1-500,000	\$ 8,400.00	\$ 7,140.00	\$ 6,888.00
31	FYIPIA-2	FYI Public Internet Access 500,001 to 1,000,000	\$ 15,750.00	\$ 13,387.50	\$ 12,915.00
32	FYIPIA-3	FYI Public Internet Access 1,000,000 +	\$ 21,000.00	\$ 17,850.00	\$ 17,220.00
33	NetFYIWM-200k	NetFYI Web View/Mark-up (population up to 200K)	\$ 2,625.00	\$ 2,231.25	\$ 2,152.50
34	NetFYIWM-500k	NetFYI Web View/Mark-up (population up to 500K)	\$ 4,200.00	\$ 3,570.00	\$ 3,444.00
35	NetFYIWM-1M	NetFYI Web View/Mark-up (population up to 1M)	\$ 7,875.00	\$ 6,693.75	\$ 6,457.50
36	NetFYIWM-1M+	NetFYI Web View/Mark-up (population over 1M)	\$ 10,500.00	\$ 8,925.00	\$ 8,610.00





State of California MSA for Imaging, Document Management, and Workflow Project Implementation

Imaging, Document Management, and Workflow Solutions

		<b>Full Text Server License</b>				
37	FYIRWP	Full Text Pilot Server 1-25 users	\$	2,100.00	\$ 1,785.00	\$ 1,722.00
38	FYIRWW	Full Text workgroup Server 26-100 users	\$	3,675.00	\$ 3,123.75	\$ 3,013.50
39	RWC	Full Text Clustered Servers 100+ users	\$	10,500.00	\$ 8,925.00	\$ 8,610.00
		<b>FYI API Toolkit</b>				
40	FYIPWRA3P	FYI Com/Active X & 3rd party Toolkit	\$	945.00	\$ 803.25	\$ 774.90
41	FYISQL	SQL FYI Toolkit	\$	735.00	\$ 624.75	\$ 602.70
		<b>FAX Server Licenses</b>				
42	FG-EF3	Fax Server	\$	1,050.00	\$ 892.50	\$ 861.00
43	FG-AL-2	2 Additional Lines	\$	370.44	\$ 314.87	\$ 303.76
44	FG-AL-4	4 Additional Lines	\$	727.65	\$ 618.50	\$ 596.67
45	FG-AL-8	8 Additional Lines	\$	1,451.52	\$ 1,233.79	\$ 1,190.25
		<b>Bursting COLD</b>				
46	FYIERMS	ERM Server includes PCL	\$	5,250.00	\$ 4,462.50	\$ 4,305.00
47	FYIERMP	ERM Metacode Transition Engine Plug in	\$	2,100.00	\$ 1,785.00	\$ 1,722.00
48	FYIERMA	ERM AFP Transform Engine Plug in	\$	2,100.00	\$ 1,785.00	\$ 1,722.00
		<b>Enterprise Report Management</b>				
49	FYIGB-25	FYI Greenbar 1-25 Users No Monthly Volume Limitations	\$	14,700.00	\$ 12,495.00	\$ 12,054.00
50	FYIGB-100	FYI Greenbar 26-100 Users No Monthly Volume Limitations	\$	18,375.00	\$ 15,618.75	\$ 15,067.50
51	FYIGB-250	FYI Greenbar 101-250 Users No Monthly Volume Limitations	\$	23,520.00	\$ 19,992.00	\$ 19,286.40
		<b>IBM Records Engine (Named User)</b>				
52	TAR-E-REC	IBM Records Manager (IRM)	\$	4,200.00	\$ 3,570.00	\$ 3,444.00
		<b>Spicer Large Format Engineering Licenses</b>				
53	SLFV	Spicer large format view Imagination License	\$	87.15	\$ 74.08	\$ 71.46
54	SLFVM	Spicer large format view Markup License	\$	197.40	\$ 167.79	\$ 161.87
55	SLFVME	Spicer large format view Markup edit license	\$	307.65	\$ 261.50	\$ 252.27
56	SLFSVE	Spicer large format scn view edit License	\$	250.95	\$ 213.31	\$ 205.78
57	SLFSVME	Spicer large format scan view markup edit License	\$	397.95	\$ 338.26	\$ 326.32
		<b>Scanning Options</b>				
58	FYIFS	FYI Scan Desktop Client License	\$	41.79	\$ 35.52	\$ 34.27
59	MSS	Mass Scan	\$	2,100.00	\$ 1,785.00	\$ 1,722.00
60	FYIQA	FYI Import QA	\$	315.00	\$ 267.75	\$ 258.30
61	KOFAXSCAN- 3M	KOFAX Ascent Capture Scan Station (1 million per month - one or more FYIQA import license must be purchased with this module)	\$	11,970.00	\$ 10,174.50	\$ 9,815.40
62	KOFAXSCAN- 2M	KOFAX Ascent Capture Scan Station (1 million per month - one or more FYIQA import license must be purchased with this module)	\$	9,240.00	\$ 7,854.00	\$ 7,576.80
63	KOFAXSCAN- 1M	KOFAX Ascent Capture Scan Station (1 million per month - one or more FYIQA import license must be purchased with this module)	\$	6,300.00	\$ 5,355.00	\$ 5,166.00
64	KOFAXSCAN-500	KOFAX Scan Station 500K/mo	\$	4,410.00	\$ 3,748.50	\$ 3,616.20
65	KOFAXSCAN-200	KOFAX Scan Station 200K/mo	\$	2,940.00	\$ 2,499.00	\$ 2,410.80
66	KOFAXSCAN-75	KOFAX Scan Station 75K/mo	\$	1,155.00	\$ 981.75	\$ 947.10
67	KOFAXSCAN-25	KOFAX Scan Station 25K/mo	\$	693.00	\$ 589.05	\$ 568.26
68	KOFAXSCAN-5	KOFAX Scan Station 5K/mo	\$	208.95	\$ 177.61	\$ 171.34
69	KOFAXWS	KOFAX Ascent Capture Workstation	\$	630.00	\$ 535.50	\$ 516.60
70	KOFAXIS-3M	KOFAX Internet Server 3M/mo	\$	5,775.00	\$ 4,908.75	\$ 4,735.50
71	KOFAXIS-1M	KOFAX Internet Server 1M/mo	\$	3,895.50	\$ 3,311.18	\$ 3,194.31
72	KOFAXIS-200	KOFAX Internet server 200K/mo	\$	3,391.50	\$ 2,882.78	\$ 2,781.03
73	KOFAXIS-75	KOFAX Internet server 75K/Mo	\$	1,732.50	\$ 1,472.63	\$ 1,420.65
74	KOFAXWVS-1M	KOFAX Web Validation Server 1m/mo	\$	6,300.00	\$ 5,355.00	\$ 5,166.00
75	KOFAXWVS-200	KOFAX Web Validation Server 200k/mo	\$	2,520.00	\$ 2,142.00	\$ 2,066.40
76	KOFAXWVS-75	KOFAX Web Validation Server 75k/mo	\$	1,680.00	\$ 1,428.00	\$ 1,377.60
77	KOFAXWVS-25	KOFAX Web Validation Server 25k/mo	\$	1,050.00	\$ 892.50	\$ 861.00
78	KOFAXWVS-5	KOFAX Web Validation Server 5k/mo	\$	630.00	\$ 535.50	\$ 516.60
79	FYIKRS	FYI KOFAX Releases Script	\$	630.00	\$ 535.50	\$ 516.60



State of California MSA for Imaging, Document Management, and Workflow Project  
Implementation

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**MAINTENANCE PRICING FOR APPLICATION VERSION**

<b>APPLICATION VERSION</b>				
<b>Bundled Modules</b>				
80	FYI-25-A	FYI 25 User Starter Pack	\$ 11,377.80	\$ 9,671.13 \$ 9,329.80
81	FYI-50-A	FYI 50 User Starter Pack	\$ 20,185.20	\$ 17,157.42 \$ 16,551.86
81	FYI-100-A	FYI 100 User Starter Pack	\$ 37,514.40	\$ 31,887.24 \$ 30,761.81
82	FYI-250-A	FYI 250 User Starter Pack	\$ 64,680.00	\$ 54,978.00 \$ 53,037.60
83	FYI-500-A	FYI 500 User Starter Pack	\$ 130,536.00	\$ 110,955.60 \$ 107,039.52
<b>Client License</b>				
84	FYIFRMCMB-A	FYI Combined Client Concurrent License	\$ 212.18	\$ 180.36 \$ 173.99
85	FYIFWCU-A	FYI Forms Client	\$ 99.96	\$ 84.97 \$ 81.97
86	FYIFMCU-A	FYI FloWorks Client	\$ 99.96	\$ 84.97 \$ 81.97
87	FYIWMU-A	FYI Web Markup Client License	\$ 31.50	\$ 26.78 \$ 25.83
<b>Designer Licenses</b>				
88	FYIFMSD-A	FYI Form Designer/Named License	\$ 252.00	\$ 214.20 \$ 206.64
<b>FYI Application Servers &amp; Options</b>				
89	FYIOS-A	Object Server with JukeBox drivers	\$ 2,100.00	\$ 1,785.00 \$ 1,722.00
90	FYIREP-A	Object Replication Service	\$ 756.00	\$ 642.60 \$ 619.92
91	FYIOSLAB-A	Special Lab Training Object Server	\$ 1,050.00	\$ 892.50 \$ 861.00
92	FYIPRTFX-A	FYI Print Server	\$ 504.00	\$ 428.40 \$ 413.28
93	FYIAUTO-A	FYI Automate Server	\$ 504.00	\$ 428.40 \$ 413.28
94	FYIASOCR-A	FYI AS Full Text OCR Plug in	\$ 187.95	\$ 159.76 \$ 154.12
95	FYIASPDF-A	FYI AS PDF & Rendition Plug in	\$ 105.00	\$ 89.25 \$ 86.10
96	FYIASCAD-A	FYI AS CAD Full Text & Rendition Plug in	\$ 307.65	\$ 261.50 \$ 252.27
97	NetFYIS-A	Net FYI Server	\$ 1,680.00	\$ 1,428.00 \$ 1,377.60
98	NetFYIS-U-A	Net FYI Server unlimited	\$ 4,032.00	\$ 3,427.20 \$ 3,306.24
99	NetFYIWM-A	Net FYI Web Markup Plug In	\$ 199.50	\$ 169.58 \$ 163.59
100	NetFYIWM-U-A	Net FYI Web Markup Plug In (Unlimited servers per site quantity equals number of sites)	\$ 735.00	\$ 624.75 \$ 602.70
101	FYIRFS-A	FYI Replicated Forms Server	\$ 2,100.00	\$ 1,785.00 \$ 1,722.00
102	FYIFORMS-25-A	FYI Forms Server Plug in 1-25	\$ 1,680.00	\$ 1,428.00 \$ 1,377.60
103	FYIFORMS-100-A	FYI Forms Server Plug in 26-100	\$ 5,040.00	\$ 4,284.00 \$ 4,132.80
104	FYIFORMS-250-A	FYI Forms Server Plug in 101-250	\$ 8,400.00	\$ 7,140.00 \$ 6,888.00
105	FYIFORMS-500-A	FYI Forms Server Plug in 251-500	\$ 16,800.00	\$ 14,280.00 \$ 13,776.00
106	FYIFORMSSC-A	FYI Forms Spell Check Plug in	\$ 208.95	\$ 177.61 \$ 171.34
<b>Public Internet Access</b>				
107	FYIPIA-0-A	FYI Public Internet Access (Populations up to 250K)	\$ 4,200.00	\$ 3,570.00 \$ 3,444.00
108	FYIPIA-1-A	FYI Public Internet Access 1-500,000	\$ 6,720.00	\$ 5,712.00 \$ 5,510.40
109	FYIPIA-2-A	FYI Public Internet Access 500,001 to 1,000,000	\$ 12,600.00	\$ 10,710.00 \$ 10,332.00
110	FYIPIA-3-A	FYI Public Internet Access 1,000,000 +	\$ 16,800.00	\$ 14,280.00 \$ 13,776.00
111	NetFYIWM-2K-A	NetFYI Web View/Mark-up (population up to 200K)	\$ 2,625.00	\$ 2,231.25 \$ 2,152.50
112	NetFYIWM-5K-A	NetFYI Web View/Mark-up (population up to 500K)	\$ 4,200.00	\$ 3,570.00 \$ 3,444.00
113	NetFYIWM-1M-A	NetFYI Web View/Mark-up (population up to 1M)	\$ 7,875.00	\$ 6,693.75 \$ 6,457.50
114	NetFYIWM-1M+_A	NetFYI Web View/Mark-up (population over 1M)	\$ 10,500.00	\$ 8,925.00 \$ 8,610.00
<b>Full Text Server License</b>				
115	FYIRWP-A	Full Text Pilot Server 1-25 users	\$ 1,680.00	\$ 1,428.00 \$ 1,377.60
116	FYIRWW-A	Full Text workgroup Server 26-100 users	\$ 2,940.00	\$ 2,499.00 \$ 2,410.80
117	FYIRWC-A	Full Text Clustered Servers 100+ users	\$ 8,400.00	\$ 7,140.00 \$ 6,888.00



**State of California MSA for Imaging, Document Management, and Workflow Project Implementation**

*Imaging, Document Management, and Workflow Solutions*

<b><u>FYI API Toolkit</u></b>					
118	FYIPWRA3P-A	FYI Com/Active X & 3rd party Toolkit	\$	945.00	\$ 803.25 \$ 774.90
119	FYISQL-A	SQL FYI Toolkit	\$	735.00	\$ 624.75 \$ 602.70
<b><u>FAX Server Licenses</u></b>					
120	FG-EF3-A	Fax Server	\$	1,050.00	\$ 892.50 \$ 861.00
121	FG-AL-2-A	2 Additional Lines	\$	370.44	\$ 314.87 \$ 303.76
122	FG-AL-4-A	4 Additional Lines	\$	727.65	\$ 618.50 \$ 596.67
123	FG-AL-8-A	8 Additional Lines	\$	1,451.52	\$ 1,233.79 \$ 1,190.25
<b><u>Bursting COLD</u></b>					
124	FYIERMS-A	ERM Server includes PCL	\$	5,250.00	\$ 4,462.50 \$ 4,305.00
125	FYIERMP-A	ERM Metacode Transition Engine Plug in	\$	2,100.00	\$ 1,785.00 \$ 1,722.00
126	FYIERMA-A	ERM AFP Transform Engine Plug in	\$	2,100.00	\$ 1,785.00 \$ 1,722.00
<b><u>Enterprise Report Management</u></b>					
127	FYIGB-25	FYI Greenbar 1-25 Users No Monthly Volume Limitations	\$	14,700.00	\$ 12,495.00 \$ 12,054.00
128	FYIGB-100	FYI Greenbar 26-100 Users No Monthly Volume Limitations	\$	18,375.00	\$ 15,618.75 \$ 15,067.50
129	FYIGB-250	FYI Greenbar 101-250 Users No Monthly Volume Limitations	\$	23,520.00	\$ 19,992.00 \$ 19,286.40
<b><u>IBM Records Engine (Named User)</u></b>					
130	TAR-E-REC	IBM Records Manager (IRM)	\$	4,200.00	\$ 3,570.00 \$ 3,444.00
<b><u>Spicer Large Format Engineering Licenses</u></b>					
131	SLFV-A	Spicer large format view Imagenation License	\$	87.15	\$ 74.08 \$ 71.46
132	SLFVM-A	Spicer large format view Markup License	\$	197.40	\$ 167.79 \$ 161.87
133	SLFVME-A	Spicer large format view Markup edit license	\$	307.65	\$ 261.50 \$ 252.27
134	SLFSVE-A	Spicer large format scn view edit License	\$	250.95	\$ 213.31 \$ 205.78
135	SLFSVME-A	Spicer large format scan view markup edit License	\$	397.95	\$ 338.26 \$ 326.32
<b><u>Scanning Options</u></b>					
136	FYIFS-A	FYI Scan Desktop Client License	\$	41.79	\$ 35.52 \$ 34.27
137	MSS-A	Mass Scan	\$	2,100.00	\$ 1,785.00 \$ 1,722.00
138	FYIQA-A	FYI Import QA	\$	315.00	\$ 267.75 \$ 258.30
139	KOFAXSCAN- 3M-A	KOFAX Ascent Capture Scan Station (1 million per month - one or more FYIQA import license must be purchased with this module)	\$	11,970.00	\$ 10,174.50 \$ 9,815.40
140	KOFAXSCAN- 2M-A	KOFAX Ascent Capture Scan Station (1 million per month - one or more FYIQA import license must be purchased with this module)	\$	9,240.00	\$ 7,854.00 \$ 7,576.80
141	KOFAXSCAN-1M-A	KOFAX Ascent Capture Scan Station (1 million per month - one or more FYIQA import license must be purchased with this module)	\$	6,300.00	\$ 5,355.00 \$ 5,166.00
142	KOFAXSCAN-500-A	KOFAX Scan Station 500K/mo	\$	4,410.00	\$ 3,748.50 \$ 3,616.20
143	KOFAXSCAN-200-A	KOFAX Scan Station 200K/mo	\$	2,940.00	\$ 2,499.00 \$ 2,410.80
144	KOFAXSCAN-75-A	KOFAX Scan Station 75K/mo	\$	1,155.00	\$ 981.75 \$ 947.10
145	KOFAXSCAN-25-A	KOFAX Scan Station 25K/mo	\$	693.00	\$ 589.05 \$ 568.26
146	KOFAXSCAN-5-A	KOFAX Scan Station 5K/mo	\$	208.95	\$ 177.61 \$ 171.34
147	KOFAXWS-A	KOFAX Ascent Capture Workstation	\$	630.00	\$ 535.50 \$ 516.60
148	KOFAXIS-3M-A	KOFAX Internet Server 3M/mo	\$	5,775.00	\$ 4,908.75 \$ 4,735.50
149	KOFAXIS-1M-A	KOFAX Internet Server 1M/mo	\$	3,895.50	\$ 3,311.18 \$ 3,194.31
150	KOFAXIS-200-A	KOFAX Internet Server 200K/mo	\$	3,391.50	\$ 2,882.78 \$ 2,781.03
151	KOFAXIS-75-A	KOFAX Internet server 75K/mo	\$	1,732.50	\$ 1,472.63 \$ 1,420.65
152	KOFAXWVS-1M-A	KOFAX Web Validation Server 1m/mo	\$	6,300.00	\$ 5,355.00 \$ 5,166.00
153	KOFAXWVS-200-A	KOFAX Web Validation Server 200k/mo	\$	2,520.00	\$ 2,142.00 \$ 2,066.40
154	KOFAXWVS-75-A	KOFAX Web Validation Server 75k/mo	\$	1,680.00	\$ 1,428.00 \$ 1,377.60
155	KOFAXWVS-25-A	KOFAX Web Validation Server 25k/mo	\$	1,050.00	\$ 892.50 \$ 861.00
156	KOFAXWVS-5-A	KOFAX Web Validation Server 5k/mo	\$	630.00	\$ 535.50 \$ 516.60
157	FYIKRS-A	FYI KOFAX Releases Script	\$	630.00	\$ 535.50 \$ 516.60
Footnote: Upgrades from Application Version licenses to Framework Version Licenses are available at 30% of original sale price.					





## 2.3 TRAINING PRICE LIST

<b>Identitech Commercial Price List For Training</b>			
<b>Effective: 1/1/03</b>			
<b>Part #</b>	<b>Description</b>	<b>Commercial Rate</b>	<b>California Rate 12.5% disc.</b>
<b><u>End User Courses</u></b>			
T-EU	FYI End User (2 days)	\$ 1,000.00	\$ 875.00
T-EUFW	FYI End User & FloWorks (4 days)	\$ 2,000.00	\$ 1,750.00
T-NETEU	NetFYI End User & Flowworks (3 days)	\$ 1,500.00	\$ 1,312.50
<b><u>FYI Administrator Courses</u></b>			
T-ADM	FYI Administrator (3 days)	\$ 1,500.00	\$ 1,312.50
T-ADMFW	FYI Administrator & FloWorks (5 days)	\$ 2,500.56	\$ 2,187.99
T-MSQA	MassScan & QA Import (1 day)	\$ 500.00	\$ 437.50
<b><u>FYI Advanced System Courses</u></b>			
T-FYIFORMS	FYI Forms System (3 days)	\$ 1,800.00	\$ 1,575.00
T-FTS	FYI Full Text System (2 days)	\$ 1,200.00	\$ 1,050.00
T-PFS	FYI Print Fax System (2 days)	\$ 1,200.00	\$ 1,050.00
T-DBS	FYI Database Administration (with MS-SQL) System (2 days)	\$ 1,200.00	\$ 1,050.00
<b><u>Certified FYI Technician Course</u></b>			
T-CFT	Certified FYI Technician (CFT) (5 days)	\$ 3,000.00	\$ 2,625.00
<b><u>Developer Training Courses</u></b>			
T-CDE	Certified Development Engineer - COM Tools (3 days)	\$ 3,000.00	\$ 2,625.00
<b><u>Custom &amp; On-Site FYI Training Courses</u></b>			
T-CUST-CDE	Customized Development Engineer Course - at Identitech –per day	\$ 2,500.56	\$ 2,187.99
T-CS-TNG	On-Site Training for Standard FYI courses listed above- per day	\$ 2,500.56	\$ 2,187.99
T-SOS	Set-up for On-Site Training Courses- (Hourly) –per hour	\$ 150.00	\$ 131.25
T-WFWS	Workflow Workshop Design Course –per day	\$ 3,000.00	\$ 2,625.00
T-CTM	Custom Training Course Design –per day	\$ 1,500.00	\$ 1,312.50
T-CTC	Custom Training Delivery (On-Site or at Identitech) –per day	\$ 3,000.00	\$ 2,625.00
T-TTI	Train the Trainer at Identitech –per day	\$ 600.00	\$ 525.00

### **Training Price Note:**

- Training prices are based upon training at Identitech Training Center unless otherwise noted.



## 2.4 PROFESSIONAL SERVICES PRICE LIST

<b><u>Identitech's Commercial Price List for Services</u></b>			
<b><u>Effective 1/1/03</u></b>			
<b>Part #</b>	<b>LABOR CATEGORY</b>	<b>Commerical Hourly Rate</b>	<b>California Hourly Rate 12.5% disc.</b>
<b><u>Professional Services</u></b>			
S-PRM	Program Management	\$ 212.50	\$ 185.94
S-PM	Project Manager	\$ 200.00	\$ 175.00
S-EM	Engineering Management (Senior Architect)	\$ 225.00	\$ 196.88
S-C	Consultant (Analysis, Site Survey, Design Services)	\$ 200.00	\$ 175.00
S-SC	Senior Consultant	\$ 225.00	\$ 196.88
S-SSC	Specialty Consultant	\$ 243.75	\$ 213.28
S-SAD	Specialty / Application Development	\$ 212.50	\$ 185.94
S-AD	Application Development	\$ 187.50	\$ 164.06
S-API	API Programming Support	\$ 187.50	\$ 164.06
S-TSC	Technical Services Consultant	\$ 150.00	\$ 131.25
S-NE	Network Engineer	\$ 150.00	\$ 131.25
S-STSC	Senior Technical Services Consultant	\$ 187.50	\$ 164.06
<b><u>Professional Service Hotline Support</u></b>			
S-PSSUP1	Professional Services Hotline Support - 0 - 10 Hours	\$ 250.00	\$ 218.75
S-PSSUP2	Professional Services Hotline Support - 11 - 100 Hours	\$ 225.00	\$ 196.88
S-PSSUP3	Professional Services Hotline Support -100+ Hours	\$ 200.00	\$ 175.00
<b><u>Technical Services</u></b>			
S-IMS	Implementation Service	\$ 150.00	\$ 131.25
S-NT	Network Technical Services	\$ 150.00	\$ 131.25
S-HL	Billable Hot Line Technical Services	\$ 187.50	\$ 164.06
S-OST	On-Site Technical Services	\$ 150.00	\$ 131.25
S-OSW	On-Site Weekend/Holiday/Overtime Services	\$ 225.00	\$ 196.88
S-DR	Disaster Recovery	\$ 150.00	\$ 131.25